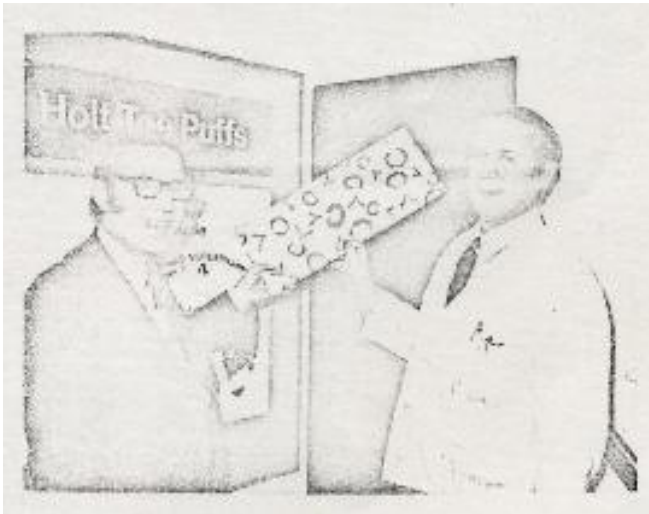


EVODE NEWS CIRCULAR

ISSUE 76 – JANUARY & FEBRUARY, 1975



There was a young man from Holt's who won second prize in a Limerick competition. MR. J.K. FINLINSON, Factory Manager at the Louis Holt Enderby Factory of Vik Supplies Ltd., receives second prize in the recent limerick competition from DR. B.S. JACKSON, Editor of the Group News Circular.

MORE NEWS FROM VIK SUPPLIES

MR. C.E. WEBB, Technical Director, spoke on toe puffs and stiffeners at a BBSI Symposium held on January 13th at Cordwainer's College, London,

Newmans Footwear have ordered, goods to the value of almost £20,000 and we have received an order for 400,000 pairs of toe puffs free W.W.H. Clarke Ltd., Norwich, of the K. Shoe Group.

Visitors to Vik have included MR. A. SLAOUI of Nofimox, Morocco and MR. TAMMAN and ABON EL ELA from Cairo visited us to discuss the possibility of becoming agents in Egypt.

MR. K.J. ROBINSON Managing Director visited Dolezar end Hoot fort of Vienna who are customers for toe puff material. He also visited our Italian Associates. Zucchini.,

NEWS FROM EVODE (EXPORT) LIMITED

Just before Christmas MR. S.B. KNOWLDEN, Director, visited Malta. He reports that business is expanding again and our adhesives have now been introduced for ceramic tiling. Those who know MR. SPITERI, Head of our Maltese Agency, will

be pleased to hear that he is now a Director of the Bank of Valletta - the local Equivalent of the Bank of England.

Evode (Export) have received the first part of a contract order for POLEVOMASTIC and several other products to be used on a large housing project in Singapore.

The first bulk container order for FLASHBAND, value £4,000, is being shipped to Japan to start up intensive marketing of the product in that country. There will also be orders for ceramic tile adhesives and rubber bitumen waterproofer.

VISITS AND VISITORS

DR. H. SIMON, Chairman, attended the Annual Dinner/Dance of Evode Industries Limited on, 20th December, 1974.

MR. A.H. SIMON, Joint Managing Director has visited the U.S.A. and Canada to check out the progress being made by Evode Incorporated of the U.S.A. and Drecona Limited of Canada.

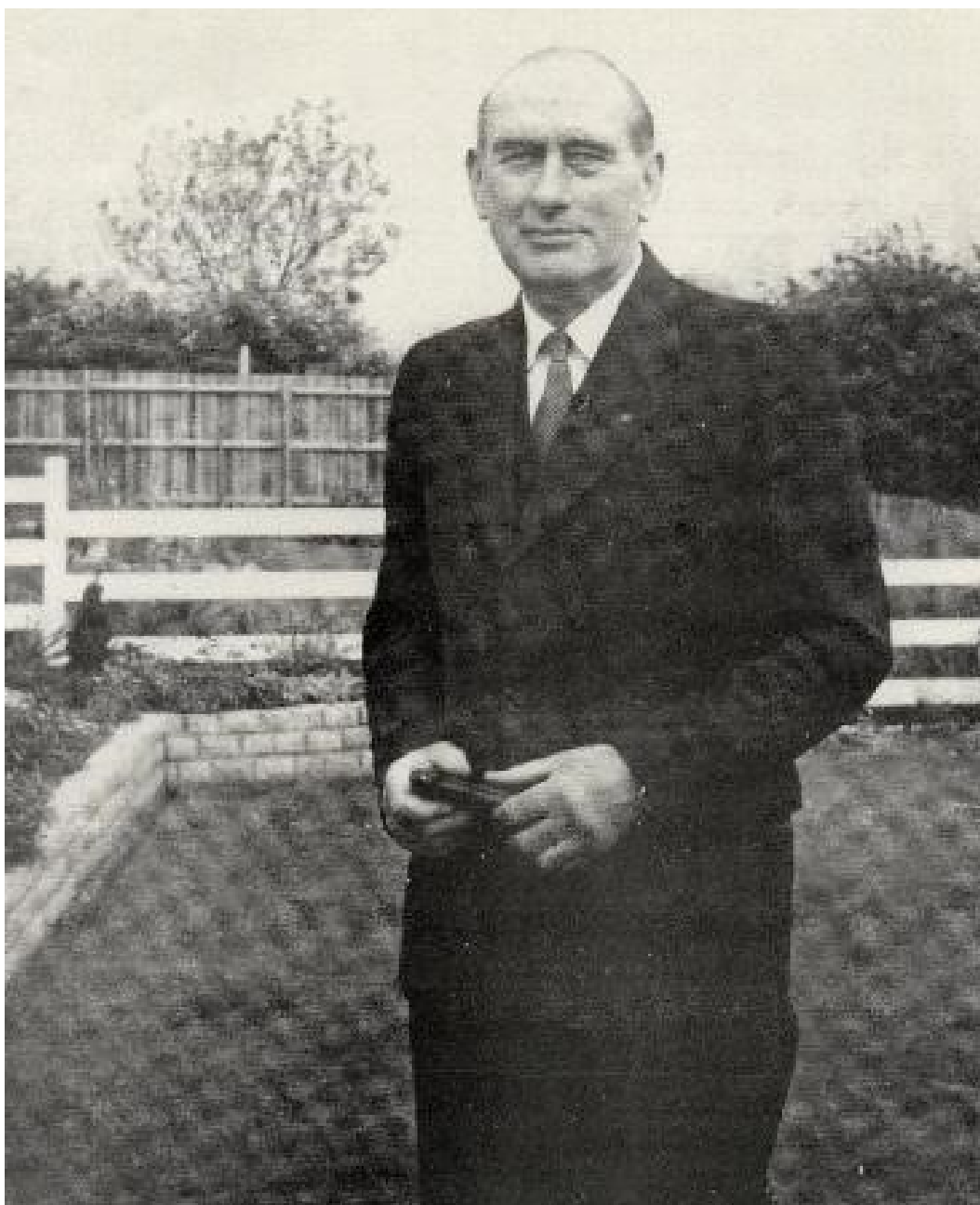
We were visited on 30th January by MR. PETER GOODMAN our agent in Australia,

COX & Wright Limited were visited by MR. HASKINS a South African consultant to the

shoe trade and by MR. MIKE MICHAELS a representative of their American Agents, Continental Shoe Products.

MR. MIKOLAJEWICZ, a COX & Wright technician, visited Poland.

RETIREMENT OF MR FRANK WAKELING



MR. FRANK WAKELING, who retired at the end of November, 1974 after 43 years with the Group, joined Vik Supplies Ltd., on the 28th December, 1931.

Lotus at that time also had a wood heel and last factory and MR. WAKELING was taken on to sell the surplus production to the shoe manufacturers of that day.

Vik were the first to introduce resin rubber to the trade in this country, under the name of LOTEX, the advantage this new material had over rubber, was that it could be channel: and stitched in the same way as leather, and not ground and stitched, again rubber was obtainable in

black, and LOTEX was offered in a leather colour.

As the various areas grew and the staff increased, MR. WAKELING, who has always lived in London, was made Manager of the Midland Area and was mainly responsible for the machine side of the business, so when Cox & Wright Ltd., joined the Group, MR. WAKELING was transferred to this company.

MR. WAKELING joined R.A.F. Fighter Command in June 1941, was trained as a Fighter Controller, commissioned in 1943. He left the R.A.F. in 1946 having served in the U.K. and Burma.

MR. WAKELING had motored 648,697 miles on company business up to the date of retirement,

NEW APPOINTMENTS

As already published on the noticeboards, MR. R. TOMKINS, M.Sc., B.Sc., (Eng.) C. Eng. MI MICH. E. is appointed with effect from 3rd March, as Group Personnel Director (Designate).

MR. E.B. KIRK, ACMA is joining Evode Holdings Limited in February as Financial Planning Manager. MR. KIRK was previously Deputy Financial Controller of Cope, Allman International Limited - Engineering Division.

ALLWEATHER ALMANAC

Allweather Evode Paints report a highly successful sales conference held in December 1974 which was attended in part by MR. BARRIE LISS, Joint Managing Director of Evode Holdings Limited and MR. A.A.R. GODBOLD, Managing Director of Evode Waterproofing Systems Limited. The conference has obviously generated enthusiasm for the products as evidenced by an order for over £1,300 worth of THIXOCHLOR chlorinated rubber paint for use on footbridges.

Representative MR. G. SINNOTT got over £4,000 worth of business from Taylor Woodrow International Limited and MR. E. TIMMINS found another brewery that needed painting, using over £1,000 worth of paint.

NEW INVESTMENTS

With everyone so willing to paint a gloomy picture of British industry, recent new investments within the Group reflect an optimistic outlook in all activities. We have recently installed an increase in our capacity for FLASHBAND, an increase in our hot melt adhesive capacity, a further reactor at Evacor Resins and a new hot melt coater/extruder at Vik.

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ISSUE 77 – MARCH & APRIL, 1975

GROUP PERSONNEL EXECUTIVE APPOINTED



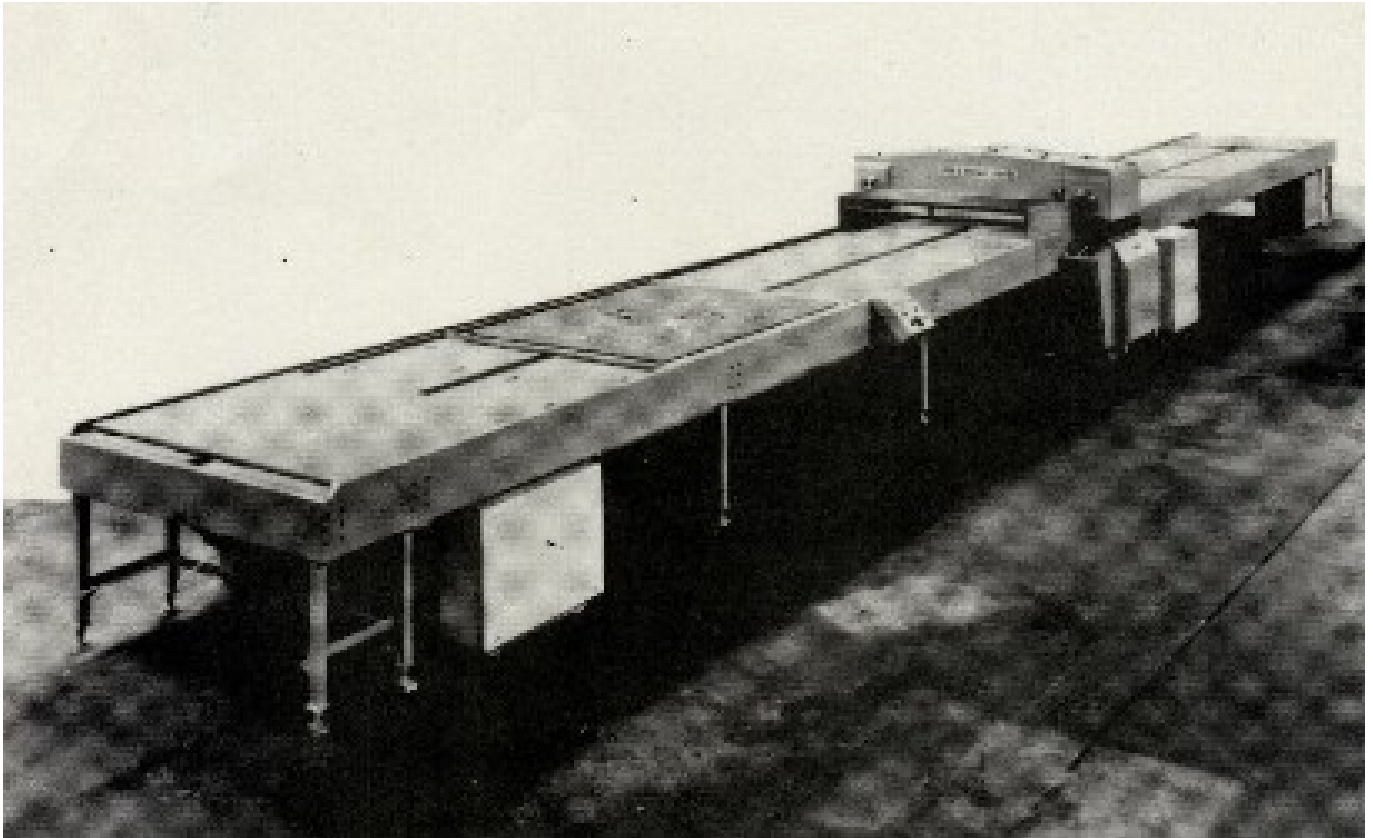
MR. ROBIN TOMKINS has joined the Secretariat of Evode Holdings Limited as Group Personnel Executive with the responsibility for developing Group personnel policy. MR. TOMKINS previously worked for Management Selection Limited, a leading consultancy in the personnel field.

MR. TOMKINS spent his boyhood in Oxfordshire, leaving school when he was 16 to serve an engineering apprenticeship which, plus attendance at night school, brought him to his Higher National Certificate in Mechanical Engineering. A scholarship to Southampton University enabled him to obtain his B.Sc., Degree in Engineering.

After graduation and before joining M.S.L., MR. TOMKINS spent several years in production line and personnel management in industry. He has also obtained an M.Sc., Degree in Business Administration by part-time study.

ROBIN TOMKINS is married with three children, one girl and two boys.

MODEL CW80 BEAM CUTTING PRESS



We don't seem to have published anything pictorial previously relating to the labours of our colleagues at Cox & Wright Limited, Rushden. The above is a photograph of the Model CW80 beam cutting press manufactured by them, which is a rugged heavy duty machine available with automatic feed systems if required. It operates with economy and speed and is used to produce components for a wide range of industries including motor cars, textiles, luggage and carpets

RECENT APPOINTMENTS

MR. J. SHORT was appointed Progress Section Supervisor, Sales Department and MR. R. SMALES Section Leader, Progress Section, both appointments occurring in March.

Also in March, MR. R.J.D. JOHNSON was appointed Controller, Sales Administration.

MISS LINDA BANKS joined the Sales Office in January

MR. E.D. DOLAN, B.Sc., A.M.C.T., F.I.M., formerly Chief Corrosion Engineer of British Petroleum has been appointed Applications Consultant to Allweather Evode Paints Limited.

VISITS, VISITORS, LECTURES AND EXHIBITIONS

DR. H. SIMON visited Fratelli Zucchini our Italian Licensees in March.

MR. A.H. SIMON spent two days with Evo-France during March.

MR. K.J. ROBINSON, Managing Director of Vik Supplies visited our Italian Licensees and the Agents for Vik in Vienna.

MR. W.J. LANGFORD visited our Dutch Licensees in February.

MR. ENRIQUE ROCHA from our Mexican Licensees, Evomex S.A., is working in the Evode Laboratories for three months to gain experience. He has also visited the Vik Factory at Enderby and was taken on visits to shoe factories where he saw the company's products being used under mass production conditions.

MR. G.B. PEASE, Development Manager, Consumer Products Laboratory, gave a lecture at the Research Association for the paper and board, printing and packaging industries (PIRA), the subject of the lecture being plastics and plastic adhesion.

We were visited by MR. HENRY COOPER, President of the Terrell Corporation, U.S.A., and our partners in Evacor Resins Limited, during the 18th-21st March.

MR. HARRY VENTON, Development Manager, Industrial Products Laboratory, attended a meeting of the Federation of European Adhesive Manufacturers in Copenhagen in March as part of the working programme on adhesives for building. Allweather Evode Paints were visited by MR. MALIK GORGUN from Turkey, MR. MARIO HAFTEL from Brazil and MR. NEVILLE ROSEMAN and MR. BRYAN RILEY from South Africa.

MR. N.C. MACDONALD, Technical Director of Evode Limited gave a lecture in February to the Newcastle-upon-Tyne section of the Oil and Colour Chemists Association. This was on the subject of adhesives and sealants.

AT THE NEWSPAPER SOCIETY TECHNICAL CONFERENCE AND EXHIBITION IN NOVEMBER, 1974, POLKA WAS INTRODUCED FOR BONDING OPERATIONS IN THE



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coating field. Customers include the Department of the Environment, Bulmers Cider, a footbridge manufacturer and British

Rail. Total value of orders for chlorinated rubber based products exceeded £90,000.

Evode Limited have sold 50,000 yards of SILVASEAM for the installation of carpet grippers. This is a development of the original SILVASEAM idea and great interest has been shown in the U.K. and Europe.

Evode (Export) Limited report several interesting specifications for our roof waterproofing products sold overseas as THE EVOKE SYSTEM TYPE 100. This will be used on the Watava Stadium and Police Club Oman. The Oriental Printing Press Bahrain, Brikama College, Gambia and the Shahjah Sports Stadium, Arabian Gulf.

£15,000 of EVO-STIK 528 went to a single customer in Nigeria and there is considerable sales activity around the same adhesive in the Middle East.

EVO-FRANCE

Our latest subsidiary company is Evo-France which is based in Paris. MR. M. Rizza has been appointed General Manager. Mr. Rizza has a very good background of experience in all our types of product.

E.W.S. BREAK DUCK WITH PHB

There is no direct news from E.W.S. but Mr. J. Cardy provided the above item which refers to the first success in the new High Build Contract coating operation.

VIK DOWN AT HEEL ?

Vik Supplies Limited report that the state of the shoe trade in the Northern area which concentrates on ladies fashion footwear, is not in a flourishing state at present with many manufacturers working a four-day week or less. In addition, the move to sling-back shoe

fashions greatly reduces the potential sales volume in any case. However, business is brighter in the Southern area where, in spite of short-time working in the industry, sales of products continue to run at a reasonably high level.

TRAINING : LEVY EXEMPTION 1975/76

Following the validation visit by Mr. A.F.N. Worth and Mr. W. Erskine of the Rubber & Plastics Processing Industry Training Board on 30th January, we have now been informed that our Company has been granted Levy Exemption.

The award of this certificate is in recognition of the considerable amount of Training, both on and off the job, which is carried out, and the continuous efforts being made to utilise our training facilities wherever and whenever we find a relevant need to improve performance.

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DUBLIN DOUBLE-DECKER



For the past 15 years Evode Industries have supplied adhesives and sealants for the construction of the above vehicles. Until 1973 the buses were assembled by Coras Iompair Eireann, but since then a new company, Van Hool McArdle Ltd., have taken over the assembly. Adhesives used in the manufacture of these buses include EVO-STIK 528 - SH.100 - 613 - 584 - RESIN 'W' - EVOSTRIP and EVOMASTIC EI.609.

VISITS AND VISITORS

MR. J.F. WHITELAM, Sales Manager, Industrial Adhesives Division, Evode Limited and MR. N.C. MacDONALD a Director of Evode Limited visited the Ligna Fair at Hanover where materials for the furniture and woodworking industry were exhibited. MR. MacDONALD also visited a large German chemical company, Bayer, in Leverkusen.

Allweather Evode Paints Limited have been visited by MR. M. RIZZA from France and MR. B. GILBERT-SMITH from the Lebanon.

In April the Stafford site was visited by MR. E. NORDAHL of our Norwegian Associates, Evonor, and MR. Th.W. STEENVOORDEN of Simson in Holland. We were also visited by

MR. & MRS. A.L. GEE of Drecona Industries, Canada.

On the 15th April DR. H. SIMON, Chairman, attended the A.G.M. of Batu our German Associates, visiting the Batu factory on the following day, and before returning home attended a General Assembly in Munich of FEICA which is the Association of European Adhesive Manufacturers.

NEW APPOINTMENTS

Evode Waterproofing Systems have appointed MR. R.S. LITTLEWOOD as Contracts Office Supervisor and MR. W.E.D. COURTNEY as Assistant to the Contracts Office Supervisor with effect from 1st June, 1975.

Vik Supplies Limited have appointed MR. D. Ferguson as foreman.
BRADLEY as Quality Controller and MR. A.

SUGGESTION SCHEME AWARD

A cheque for £203 was presented to MR. "CHARLIE" MYATT by DR. H. SIMON on the 24th April in recognition of his suggestion for the construction of a simple flock remover which has resulted in a considerable saving of cleaning time. MR. MYATT also received an award two years ago.



PHOTOGRAPH SHOWS MR. MYATT RECEIVING HIS AWARD FROM DR. SIMON

PAINTERS PRESS ON

Allweather Evode Paints Limited seem to enjoy their success in spite of the economic climate. Recent orders for PITAKOTE HI-BUILD totalled more than £8,000 and substantial orders are still received for chlorinated rubber paints.

Export figures continuously in the AEP news and there is always a good sprinkling of well-known names amongst the customer list, for example, the National Coal Board and British Rail who have recently ordered paint for Charing Cross Rail Bridge, the Severn Bridge and Swale Bridge.

The personal achievement of MR. BASIL WHEATLEY of AEP is worthy of mention, for having given 29 years service to the Royal Air Forces Association he has been made a life Vice President of the Association and we would like to join in the congratulations extended to him by AEP.

NEWS FROM EVODE (EXPORT) LTD.

The Company has received an order of value in excess of £24,000 for EVO-STIK 528 for one of their Nigerian customers. This was only one month after an order for a small quantity from the same concern.

The sales arm of the Company has been globe trotting again and drumming up business overseas for the Company's products. MR. S.B. KNOWLDEN, Director was present at an exhibition in the Channel Islands which was intended to introduce our new Agents and Stockists to their prospective customers.

MR. S.B. KNOWLDEN also visited Japan, Korea and Hong Kong, and an excellent exhibition was staged in Tokyo during March which featured FLASHBAND and ceramic tile adhesives. As a result of this visit we have just received our first order from Japan for EVODE CEMENTITIOUS TILE FIXATIVE and further FLASHBAND sales have resulted. South Korea and Hong Kong are improving markets for our sealants.

MR. M.B. STEAD has visited the Middle East including Saudi Arabia, Kuwait, Iraq and Egypt. Of particular interest is a specification from the Kuwait Technical Office for over £10,000 worth of our water-proofing system for several new schools. The material will be applied by our local distributor, Messrs. Gulf Construction Limited and there will be more schools available in the future.

The Company was visited by MR. R. WILLIAMS, Managing Director of L.J. Williams our Associates in Trinidad.

A party of Japanese studying sealing and waterproofing in Europe visited London on 15th May. MR. G.B. BARRETT, Commercial Manager met the visitors at the Building Centre in London and demonstrated FLASHBAND, sealants and tile adhesives, the interest being so great that the question time lasted for 90 minutes.

MR. BARRETT also opened a one-day seminar on cement admixtures sponsored by the Cement Admixtures Association and the Cement and Concrete Association. The event was a complete sell out 8 weeks before the day of the event.

MR. D. DUNLOP (left), Managing Director of Evode (Export) Limited speaks to a visitor at the exhibition held in London in December last year,



VIK AT ENDERBY

Someone was determined to communicate with the Company : The evidence is supplied by the photocopy of the envelope used. It was in fact intended for Leicester and with unerring instinct the G.P.O. wrote in the correct address.



PAT GRIMES of Evode Industries spent a week at Enderby during May.

The Company has had an order for 60,000 pairs of toe puffs to be used in sheep-skin lined boots that will be exported to Russia

TRAINING

THE HEALTH & SAFETY AT WORK ACT 1974

Various personnel have attended external seminars dealing with this very important Act. Because the Act is the concern of ALL people at work the Training Department has organised 'In-Company' seminars for Directors and Managers (19th May and 2nd June), with the co-operation of lecturers from the Northern College of Further Education, Burslem, to highlight the implications of the Act. Additionally, briefing sessions are being held for Managers and Supervisors on the Stafford site, to provide a summary of the Act and to cover specific items as they arise, and as they affect the employees and the Company. These sessions are given by MR. CLIFF STANLEY, our Fire and Safety Officer.

EVODE NEWS CIRCULAR

ISSUE 79 – JULY & AUGUST, 1975

NEW MEMBERS AND OFFICERS OF THE EVODE '25 CLUB'



I.)

EVODE GOLF SOCIETY

It is mainly due to the enthusiasm and persistence of MR. Z.J. ("Spig") WOJTULEWICZ, Vik Laboratory, that the Evode Golf Society has been formed.

Eventually at a meeting held on 24th June which attracted much better support, a Committee was elected, the principal officers being :

Chairman ... H.F. MATTHEWS
Secretary ... Z.J. WOJTULEWICZ
Treasurer ... R.C. DALE

The first day out at Hawkestone Park Golf Club on Monday, 21st July was most enjoyable even if the golf was not very spectacular. HARRY VENTON played a good game of hockey and won the Stableford Competition in the morning with 26 points, and KEITH CHALLINER, who came second in the morning won the Bogey Competition in the afternoon. The only lady member, MARGARET PEASE, was allotted a handicap of 24 for the day, instead of her usual 36, and still managed to come second in the afternoon competition.

Trentham Park Golf Club is the venue for the next visit which should take place sometime during September.

IMPROVED ACCOMMODATION FOR EVODE WATER-PROOFING SYSTEMS

Plans have now been passed for the improvement of E.W.S. office accommodation at Stafford.

All Evode Waterproofing staff will be located in one suite of offices occupying the present location plus the adjacent area previously occupied by the Evode Limited Sales Office.

The move, which is a fairly complex three phase operation, is scheduled to take place in early September and every effort will be made to minimise interruptions to work flow.

IMPROVEMENTS TO SPORTS & SOCIAL CLUB AMENITIES

A total of £1000 will be spent on landscaping for the Sports & Social Club and the provision of a path from the main site to give lunchtime access.

IN-COMPANY TRAINING COURSE

We have now designed our own 3-day 'In-Company' Training Course for Fork Truck Operators.

The training is carried out by our own trained Instructors, assisted by the Safety Officer, Assistant Inventory Manager and the Training Manager.

The course includes practical and written tests for each operative undergoing training. Two courses have so far been organised and these were most successful.

We also include personnel from the other companies for which a fee is charged. This facility may be of interest to subsidiaries outside Stafford, if so please contact DON FERGUSON, TRAINING MANAGER, EVODE LIMITED, for details.

EVERYONE FLIES THE EVODE FLAG

Our reputation for flag flying leads to requests from time to time for the loan of flags. Recently we loaned our Union Jack to local Morris Dancers, also our Norwegian flag and Union Jack were loaned to the County Council Music Department.

PRESENTATION OF AWARDS TO SUGGESTION SCHEME WINNERS BY DR. H. SIMON



From left to right, MR. PETER TILL a Laboratory Assistant in the Adhesives Works Control Laboratory and the youngest person to receive a three figure award from the Scheme. Mr. Till's suggestion was a money saving idea in the supply of samples.

Dr. H. Simon, Chairman.

On the right is MR. DAN WOJTULEWICZ, a Foreman in the 'Bitumen Department who has worked with the Company for 20 years. His money saving idea related to the re-use of empty drums, thus reducing the need for drum purchases.

These two successes show that simple ideas on how the Company may save money are just as worthwhile putting into the Suggestion Scheme as some complicated proposals.

SOME PERSONAL ITEMS OF BUSINESS NEWS

MR. H. VENTON, Development Manager, Special Projects, has been appointed Chairman of BAMA Building and Fire Regulations Working Party and MR. C.H. LOVATT, Chemist-in-Charge, Industrial Products Laboratory, now serves on the BAMA Committee dealing with Foil Lamination.

MR. N.C. MACDONALD, Director, visited the U.S.A. at the end of July in order to meet some of the more important of our suppliers.

MR. W.J. LANGFORD, Licensee Laboratory Manager, visited our Licensees, Evonor in Norway, in July and also visited the Condeep oil rigs which are being built there.

MR. D. FINNIE from our South African Licensees visited us during June.

Also in June, DR. H. SIMON, visited our Norwegian Licensees.

MR. K.J. ROBINSON, Managing Director of Vik Supplies, visited Italy for discussions with our Licensees, Zucchini. MR. ROBINSON also visited C.D. Bailey and various shoe factories in South Africa from 22nd May to 6th June.

MR. R. LOVELL has been appointed as Leicester Representative for Vik Supplies Limited.

MISS SUSAN SKELDON has been appointed Secretary to Mr. G.B. Barrett and Mr. M.B. Stead.

MR. K.H. FAREY visited shoe factories in France. It proves that there could be considerable promise of sales of soft pliable materials in sheet form.

ITEMS FROM ALLWEATHER EVODE PAINTS LTD.

A.E.P. Limited continue to supply numerous examples of large orders for their products so that it is difficult to be selective. However, recent examples are :

MR. GERRY SINNOT obtained an order for. £10,000 for export to Libya for sewage works.

British Rail orders in May and June were worth over £400,00.

The footbridge manufacturer in Kent continues to place THIXOCHLOR etc., orders and reports business remains brisk. Orders worth £3000.

A FEW QUICKIES FROM VIK,

Negotiations have started with the Board of Trade for participation in the next Pirmasens Exhibition, May, 1976.

An order for 5000 sq m of toe puff material has been shipped to Russia.

Sales of THERMOFLO 0-ROD 65 are very encouraging and a shop factory in Tilbury recently changed 25 machines over to the use of this product.

Clarks Limited, making boots for Russia, have ordered a further 150,000 pairs of toe puffs.

EVODE DROPS A BRICK

EVO-STIK "Brick Tile" was shown at the Decor International Exhibition at Olympia in June. Initial response to this product, which can be used indoors to produce a realistic brick wall appearance, was very favourable and since the exhibition several initial and trial orders have been received for the product.

EXAMPLES FROM EXPORT

MR. DAVID DUNLOP, Managing Director, is at present on a sales visit to parts of the West Indies and Central America plus a visit to MR. HARVEY LISS at Evode Inc., in the U.S.A.

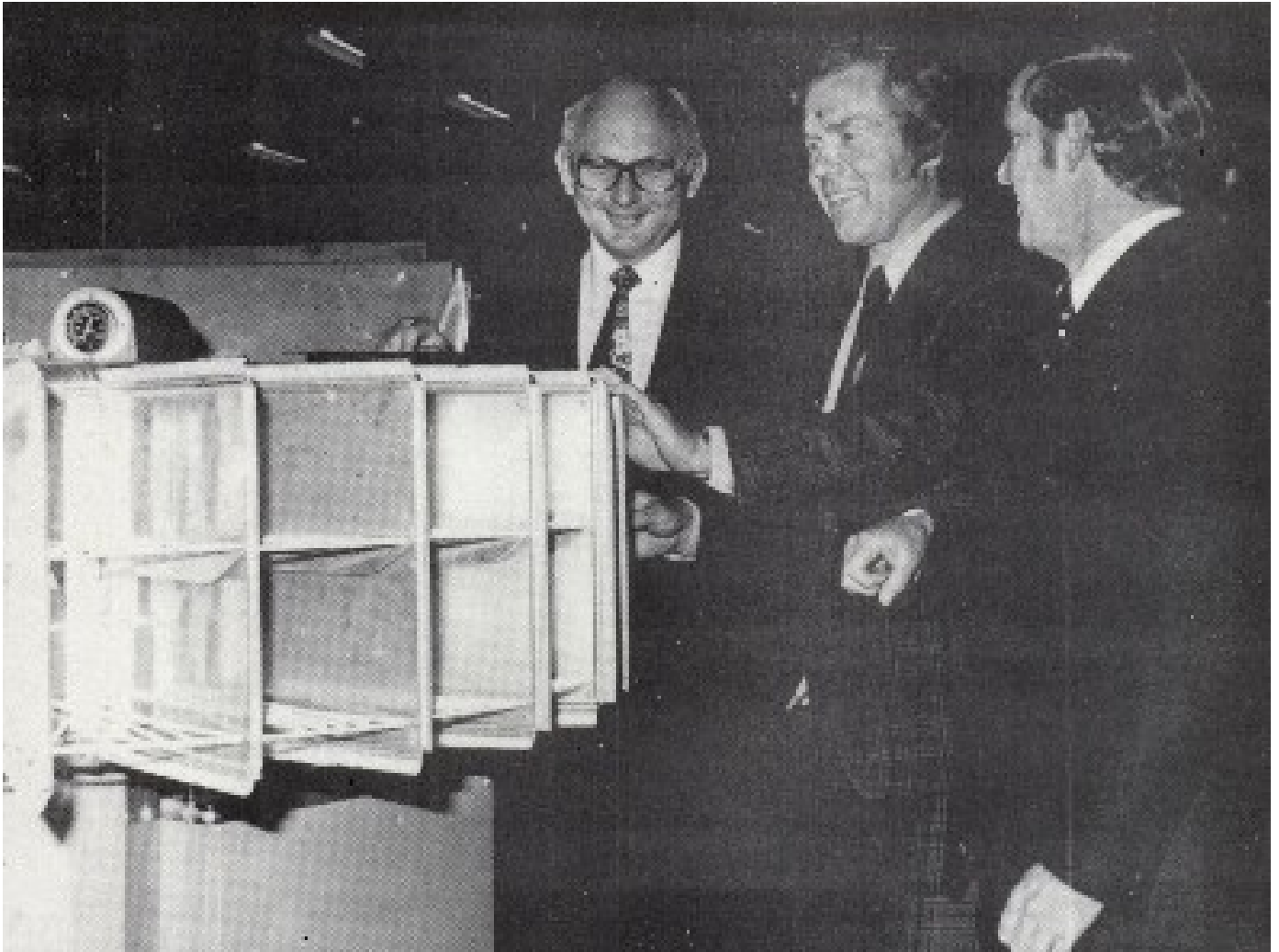
MR. S.B. KNOWLDEN, Director, has just returned from a visit to Nigeria and Ghana. Nigeria is yielding tremendous business and is expanding rapidly. To give an idea of the business level in Nigeria, 6 months ago customers' orders were £2000-£3000 each, now they can be for as much as £35,000. As a result of his visit MR. KNOWLDEN brought back about £200,000 worth of orders.

The Company has had an enquiry from Ajax PTY, our Australian Agents, for one-quarter million rolls of POLKA.

The Evode Waterproofing System has been ordered (£12,000 worth) by Gulf Construction, Bahrain, and this system has also been specified for new offices in Gibraltar and the extension of the Hilton Hotel in Abu Dhabi. Quantities of waterproofing materials have been ordered for the Commonwealth Wargrave Commission in Alexandria.

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ROY PEAKE (centre) General Manager of Cox & Wright Limited is seen above with two visitors from South Africa, ALISTAIR MACGREGOR and MIKE PERROTT, examining one of the machines manufactured by our colleagues at Rushden.

PORRIDGE

Cox & Wright have sold a very large cutting press for installation in a Yorkshire prison. The machine in question is a Double Chase Beam Cutting Press, one of the largest machines in their range.

APPOINTMENTS

MR. E. KIRK has been appointed Secretary, Cox & Wright Limited and Cox & Wright Pneumatics Limited.

MR. C. STANLEY, Fire and Safety Officer, has been elected Vice Chairman of the newly formed Mid and South Staffordshire Fire Prevention Association. He is also Chairman of the Technical and Training Committee of the West Midlands Industrial Fire Brigades Association.

TRAVEL

MR. ROY PEAKE and MR. LEON MIKOLAJEWICZ, Cox & Wright Limited, visited the Poznan Fair in Poland. BILL CLIFTON visited the Semain du Cuir in Paris and then the Elda Exhibition in Spain. PETER WILSON and MARTIN HOOGERVORST, Cox & Wright, also attended the Semain du Cuir.

TOP OF THE POPS

J.H. Hurst Limited of Waterfoot have bought a Cox 8. Wright CF4 Rotary Flowform machine for producing shoe uppers styled on the Bay City Rollers fashion.

VISITORS TO STAFFORD

From Australia we were visited by MR. PETER KORTSCHAK, Architect in charge of the multi-million pound Collins Place project in Melbourne, also MR. KEN SHELDON of Ian Molloney, Melbourne and Sydney, Head of the Contracts, Mastic pointing applicator in Melbourne. POLEVOGUN is to be used as

one of the mastics, and FLASHBAND in the drain joint structure.

We also had visits from MR. PETER GOODMAN of Australia, MR. ART GEE of Canada, MR. C. J. KEIJZER of Holland, MR. BREGENTI of Italy, MR. MEULENGRACHT of Denmark, MR. FAROUK DOSSA of Pakistan, MR. MEENEL of Zambia and MR. CONSTABLE of Dubai.

BUSINESS JOURNEYS ABROAD

MR. K. FAREY and MR. C.E. WEBB of Vik Supplies Limited visited the Semain du Cuir Shoe Trade Exhibition in Paris and visited the Bata shoe factory.

MR. H. VENTON represented the British Adhesive Manufacturers Association at a conference in Venice, and whilst in Italy he visited our licensee Ditta Fratelli Zucchini.

MR. M.J. STEAD of Evode (Export) Limited will be making a sales campaign visit to most of the Middle East countries during October and MR. DAVID DUNLOP, Managing Director of Evode (Export) Limited visited Spain during September. MR. A.J. MORETON, also of Evode (Export) Limited visited Switzerland in September with the purpose, amongst other things, of drumming up interest in the new product POLKA.

As a result of MR. DUNLOP's recent visit to the Caribbean it is likely that details will be worked out for a manufacturing operation in Jamaica.

PAINT POT-POURRI

The National Coal Board placed orders for over £10,000 with Allweather Evode Paints Ltd.

Yet another brewery has been specified to receive over £2,000 worth of PITAKOTE HI BUILD.

H.M. the Queen's swimming pool at Windsor

Castle is to be painted with an EVODYNE
EVODE GROUP '25 CLUB'

New Officers and Committee of the Club were elected during August, the new members being -

Chairman MR. H.H. TAYLOR
 Vice-Chairman MR. G.B. BARRETT
 Secretary MR. D.S. FERGUSON

Committee members :

MR. R.C. DALE)
 MR. E.J. NEWMAN)

MRS. B.K., HEATH } ex officio
 MR. C.V. LAWTON } ex officio

SPORTS & SOCIAL CLUB ITEMS

Rehearsals for this year's pantomime, "Dick Whittington" are underway. The Club is in dire need of a pianist for the duration of the pantomime, and anyone interested should please contact MR. J.G. JONES.

On Friday, 19th September the Inter-Departmental Presentation was held at the

product.
 Sports & Social Club. DR. H. SIMON presented the awards - 86 in all, assisted by MISS EVODE 1975, CHRISTINE TAYLOR. Entertainment was provided by IMPULSE. This event was well attended by Evode members.

**NEW CLUB ACCESS FROM
 12.30 to 2.0 p.m.**

As from Monday, 29th September, 1975 the Evode Sports & Social Club will be open from 12.30 p.m. to 2.00 p.m. every weekday. A gate has been installed in the fence leading from the factory site to the Club. This gate will be open during the 12.30 p.m. to 2.00 p.m. Club opening time and the gate leading from St. Alban's Road to the Club premises will be closed.

On Thursday, 2nd October a party of 42 people left Evode to visit the Munich Beer Festival. The visit was not without incident because one of the party, GRAHAM ANDREA, got "lost" but managed to find his way back to the U.K. 4 hours in front of the main party without the benefit of a passport or other documents.

TRAINING - EXAMINATION SUCCESSES

We are pleased to announce that the following personnel have successfully passed their appropriate examinations, taken during the 1974/1975 College/Polytechnic Course Session

<u>NAME</u>	<u>DEPARTMENT</u>	<u>EXTERNAL EXAMINATION</u>
A. MOSS	M.I.C.S.	Degree of Post Graduate Diploma in Operational
S. HOCART	General Projects Lab.	H.N.C. Chemistry
P. ADDISON	Special Projects Lab.	H.N.C. Chemistry
D.J. WARD	Technical Service Lab.	H.N.C. Chemistry
A.E. ECCLESTONE	Vik Laboratory	H.N.C. Chemistry
C.R. HULME	General Projects Lab.	H.N.C. Building
J. RITCHIE	General Projects Lab.	H.N.C. Building
D. BARLOW	General Projects Lab.	O.N.C.S. II
J.E. ARAM	Control Lab.	O.N.C.S. II
M. PENTON	Special Projects Lab.	Chem. Tech. Cert. Part II (T5)
A. HODGKINSON	Group Research Lab.	Chem. Tech. Cert. Part II (T5)
S. BOTT	General Projects Lab.	Chem. Tech. Cert. Part I (T3)
K. AXTEN	General Projects Lab.	Chem. Tech. Cert. Part I (T3)
W.D. ARMSTRONG	General Projects Lab.	Chem. Tech. Cert. Part I (T3)
G.R. COLE	Marketing	Diploma in Marketing
M. SIMPSON	Vik Production	N.E.B.S.S.
J. MEECHAM	Vik Production	N.E.B.S.S.

B.J. SMITH	Inventory	tN.E.B.S.S.
F.K. LOVEYS	Inventory	N.E.B.S.S.
<u>NAME</u>	<u>DEPARTMENT</u>	<u>EXTERNAL EXAMINATION</u>
R. BANKS	Inventory	N.E.B.S.S.
T. DUNNE	Work Study	N.E.B.S.S.
A. FINDLAY	Evacor Resins	N.E.B.S.S.
D.W. FAIRHOLM	Works Control Lab.	N.E.B.S.S.
S. O'LEARY	Purchasing	H.N.C.B.S.
G. LAKE	Engineering	D.M.C.S. Part III

The following personnel were successful in gaining passes in the internal examinations for the intermediary stage of their appropriate course, and are proceeding to the next stage.

<u>NAME</u>	<u>DEPARTMENT</u>	<u>INTERNAL EXAMINATION</u>
T. ROUGHTON	Licensee Lab.	B.Sc., Applied Chemistry - 2nd yr.
M.E. ROSE	Analytical Lab.	B.Sc., Applied Chemistry - 2nd yr.
D.J. BEBBINGTON	General Projects Lab.	G.R.I.C. Part I
V. WARDEN	Group Research Lab.	HNC 1 - Chemistry - First Year
D. FROST	Group Research Lab.	HNC 1 - Chemistry - First Year
G. RICHARDSON	Tech. Liaison Lab.	HNC 1 - Chemistry - First Year
K. HANLON	Licensee Lab.	HNC 1 - Chemistry - First Year
G.M. DAVIES	Analytical Lab.	Chem. Tech. Cert. Part II (T4)
J. TURNER	Analytical Lab	Chem. Tech. Cert. Part II (T4)
P. WAITES	I.P. Lab.	O.N.C.S. 1 - First Year
C. TINDALL	Licensee Lab.	O.N.C.S. 1 - First Year
P. CONSTANTINE	General Projects Lab.	G.C.S.
J. BOULTON	Accounts	I.C.M.A. Part IV
D. LEES	Cost Office	I.C.M.A. Part IV
M. IBBOTSON	Accounts	I.C.M.A. Part IV
G. CORK	"	I.C.M.A. Part IV
A.C. TALBOT	P.D.D.	D.M.S. 1st Year
R.F. JACKSON	Specifications	D.M.S. 1st Year
P.V. JONES	Evacor Resins	D.M.S. 1st Year
C. SMALLMAN	Production Control	Prod. Control Cert. First Year
T.A. EVENS		Prod. Control Cert. First Year
D. MARSDEN	Purchasing	H.N.C.B.S. 1 - First Year
C. GODRIDGE	Cost Office	O.N.C.B.S. 1 - First Year
B. SLATER	Transport	Cert. In Office Studies
G. HISLOP	Sales Administration	Cert. In Office Studies
D. MILLER	C.S.D.	S.T.3
J. GRIGGS	Purchasing	S.T.3
J. HOWELL	Sales Administration	S.T.3
J. ALLEN	Sales Administration	S.T.2
I. ALLEN	Vik Sales	S.T.1
P. KERNOHAN	Accounts	S.T.1 (CLT I)
A. MIER	Sales Administration	S.T.1 (CLT I)
D. GANNON	E.W.S. Ltd.	Cert. in Office Studies II
5. LEEK	Evode (Export) Ltd.	Cert. in Office Studies II
V. JARVIS	Sales Administration	Clerk Typist (CLT 2)
M. HODGKINSON	" It	Clerk Typist (CLT 2)
H. FISHER	Accounts	Clerk Typist (CLT 2)

These results are most gratifying and represent a success rate of 82% of those employees who attended approved external training courses, and sat either external or internal examinations during the period September 1974 - June 1975.

EVODE NEWS CIRCULAR

ISSUE 81 – NOVEMBER & DECEMBER, 1975



S. Leboff (Fobel) Ltd., trade show held in September for 3 days at Glasgow.

The stand highlights two new products from the Building and Consumer Products Division - COLOURSEAL and HARD & FAST. Orders taken during the show for all products valued £4,500 and many orders for the two new products were taken.

The photograph shows TOM McGLADE (left), Scottish Regional Manager and JOHN WATSON, Wholesale Representative.

NEW APPOINTMENTS

MR. T.O. HERRY has joined Evode Industries Limited as Management Accountant.

MR. A.P. GARBETT has joined Evode Limited as Assistant Training Officer.

MR. B. LEADBETTER has been appointed Stores Office Supervisor with Evode Limited.

MR. M. MILLER has been appointed South Eastern Regional Manager in the Distribution Division of Evode Limited.

MR. R.J.S. LOVELL has been appointed as Representative in the Leicester area by Vik Supplies Limited.

MR. H.J.CHARD has been elected Chairman of the Staffordshire Fire Liaison Panel.

EXPORT ACTIVITIES,

Particularly nowadays export activity is more important than over before and our colleagues in Evode (Export) Limited put in a fair amount of travel to keep our products moving on a worldwide basis.

MR. DAVID DUNLOP visited our Associates in Spain in November, and in the same month MR. M.B. STEAD made a sales visit to the Middle East and MR. S.B. KNOWLDEN went to the Trades Fair in Guernsey where our Agents were exhibiting Evode products. Just before then MR. A.J. MORETON had visited Sweden, Germany and Switzerland.

MR. DUNLOP has also made a business tour of North America which included visiting Evode Inc., in the U.S.A. and Drecona Adhesives in Canada.

Evode (Export) Limited will be participating in the British sponsored Building Exhibition called SIBEX to be held in Singapore during March 1976. MR. M.B. STEAD will man the

Stand in co-operation with our Agents Harrison & Crossfield.

ALLWEATHER SHOW THEIR COLOURS

In recent months there has been an almost embarrassing number of sizable orders received by our friends in Gillingham. There literally would not be room to mention them all and the following are just a few of the more notable ones extracted from recent Allweather Newsletters.

A footbridge manufacturer in Kent, a regular user of our products, has placed an order worth almost £5000. The National Coal Board continue to put valuable business with us, some recent orders being worth £6500, almost £4000 and £2500.

The order of the month for November was for the THIXOCHLOR system to be used on steel-work at Thurcroft Colliery, Yorkshire and was worth over £8000.

THIXOCHLOR featured again in an order worth £4000 to be used on SCATS SILO steel-work.

SING ALONG WITH VIK

The undermentioned item was submitted to your Editor on, would you believe it, a piece of lavatory paper. It is intended to be sung to the tune of Good King Wensleslas, so we suppose constitutes a seasonal contribution.

Can you come in on Friday night
We need you very badly,
If you say yes we'll be very pleased
And it will help Don Bradley
The order books are very full
Yes they are overflowing,
Just how long the overtime will last
I'll tell you there's no knowing.

Colin D. Bailey PTY of South Africa are one of Vik's largest export customers and

ALISTAIR MCGREGOR of that company has visited Enderby and Stafford.

The Bixby Corporation, U.S.A. has been appointed as distributor of Vik products and DAVID LAMB of Bixby attended a Vik Sales Conference held on 25th and 26th September, and gave a talk highlighting the history of Bixby and their product range.

THERMAFLO HOT MELT ROD NO. 70 continues to have considerable sales success. The British Shoe Corporation has placed a 6 months contract and the product has been recently introduced to BATA who are now ordering in bulk.

SPORTS & SOCIAL CLUB NEWS

First of all the Club wishes all our Readers a Merry Christmas and a Happy New Year.

We are also asked to remind you about the Children's Pantomime Outing to Wolverhampton on Monday, 5th January, leaving the Greatrex Garage at 1.10 p.m prompt. This year it is Jack and the Beanstalk,,

The Badminton Section has made a most generous donation of 48 rose trees to the Sports and Social Club, a gift which is much appreciated.

It was "house-full" on 21st November, when Senior Citizens from Castle Church and Foxwalls attended an Old Tyme Music Hall produced by Walton Drama Group,

Thanks are due to JOHN JONES and EVODIANS who helped out with attendance and transport.