

EVODE NEWS CIRCULAR

ISSUE 76 – JANUARY & FEBRUARY, 1976

THE FRENCH CONNECTION

As widely publicised elsewhere, the Company has acquired a controlling interest in the French adhesive manufacturer, Societe Chimique Emfi.

The adhesive interests of Emfi are very similar to our own, ranging from the shoe trade to the building industry. There has already been a working visit by M. G. RAVIDAT, Chief Chemist, M. G. WUST, Sales Development Manager and M. J.P. SONNTAG of their Shoe Trade Division, when ideas on how best to work together were exchanged.

We had hoped to print a couple of photographs showing the factory, but unfortunately they have defied all attempts to print them in a satisfactory fashion. This also accounts for the delay in producing this issue, for which we apologise. We will try to get a better picture for the next issue.

VISITORS TO AND FROM THE COMPANY

MR. D. BUCKINGHAM who used to work in the Laboratories of Vik Supplies Limited and now works for Elvolac our South African Associates, visited Stafford in January to discuss problems related to the shoe industry.

MR. H. VENTON, Development Manager, Special Projects Laboratory and MR. M. WHEAT, Field Service Manager, represented the Company at a meeting of FEICA (Association of European Adhesive Manufacturers) when adhesives for use in the building industry were discussed.

We were visited by MR. HENRY COOPER who is our American partner in Evacor Resins Ltd.

MR. A.J. MORETON, Overseas Marketing Manager, Evode (Export) Limited visited the U.S.A. towards the end of January to work on the possibility of introducing some new products to our Associates, Evode Inc.

MR. A.A.R. COBBOLD, Managing Director of Evode Waterproofing Systems Limited paid a visit to the U.S.A. to collect information on roof waterproofing techniques used in that country.

CONFERENCES AND EXHIBITIONS,

MR. H.J. CHARD, P.A. to the Managing Director of Evode Limited, took part in a conference on fire protection on 26th/27th February.

MR. M. WHEAT gave a lecture on adhesives and sealants at Oxford Polytechnic.

MR. G.B. PEASE, Development Manager, Consumer Products Laboratory attended a conference on the temperature stability of polymers at Loughborough University.

PRODUCT NEWS

EVO-STIK SAFE 80 was launched as an industrial product on the 23rd January. EVO-STIK SAFE 80 is a water-based non-flammable contact adhesive and is widely recognised as the foremost product in its class.

FLASHBAND has been produced in a new form for the U.S.A. D.I.Y. market. Instead of a reel a few feet of the product are folded and blister packed onto a card in a very effective fashion.

Most of you will have heard of our involvement with the Concorde project particularly with the use of a special quality of

SILVASEAM. This must be one of the fastest moving products that we have ever had.

MR. R.G. ALLSOP has been re-elected to serve for a further year (his third) on the Midlands Area Committee of the British Production and Inventory Control Society.



THE ABOVE ROGUES GALLERY REPRESENTS THE ASSEMBLED MIGHT OF ALLWEATHER EVODE PAINTS LIMITED, THE PHOTOGRAPH BEING TAKEN AT THE 1975 SALES CONFERENCE.

Back row from left to right - MR. J.G. SINNOT, MR. R. MARSH, MR. B.J. WHEATLEY, MR. A. BURDEN, MR. J. HOPE, MR. F.C.S. KEMP.

Centre row from left to right - MR. A. FELL, MR. J. BAXTER, MR. N. BELL, MR. D.J. MACKENZIE, MR. W. HUTCHINSON, MR. E. TIMMINS, MR. S. WERREN.

Front row from left to right - MRS. E.A. WELLS, MR. C. GOLDING, MR. J. CARDY, MR. B. LISS, MR. R. MACPHERSON, MR. B.G. PUPLETT.

Obviously a jolly time was had by all but the following selection of orders for January and February shows that it was well earned.

£14,000 worth of material for the National Coal Board, including THIXOCHLOR and PITAGUARD. £6,500 worth of paint orders from British Rail and an export order obtained by JERRY SINNOT with a total value of £17,265. This is for the Taylor Woodrow project in the Republic of Sudan which involves the building of a textile finishing plant.

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ISSUE 77 –MARCH & APRIL, 1976

EDITORIAL - We are a bit behind schedule with the publication of this issue because we waited for some photographs which have failed to materialise, but hopefully we can use them in the future. We shall do our best to be more prompt with future issues.

The photograph in this issue shows TONY PARSONS, Managing Director of Evacor Resins Limited meeting SIR OLIVER WRIGHT, British Ambassador to Bonn at the Kunststoffe Exhibition, Dusseldorf.



VIK SUPPLIES LTD., are in the news for more than one reason. MR. J. DAVIES caught a 6-lb Chub in the River Sow, and that's a record : The event was recorded in the Angling Times for the 5th February, 1976. The fish was taken at Shaky Bridge, Stafford, on cheese.

The company has received an order from C.W.S. Norwich for 200,000 pairs of toe puffs to be used in shoes ordered by the Russians.

ALLWEATHER EVODE PAINTS LIMITED

Our colleagues in Gillingham continue to pull in the orders for their two principal lines PITAKOTE HIGH BUILD and the chlorinated rubber paints. The order of the month in March was for over £14,000 worth of THIXOCHLOR for use on freight liner cranes. This was the work of JERRY SINNOT. There were several multi-thousand-pound orders for PHB and chlorinated rubber which accounted for almost a further £10,000 worth of business. There is a lot of overseas interest being shown in these products particularly in New Zealand and South Africa

A reflection of the standing of the company lies in the fact that MR. J. CARDY, Managing Director, has recently been elected to the Fellowship of the Institution of Corrosion Science and Technology.

EVODE (EXPORT) LIMITED

Early in March MR. S.B. KNOWLDEN returned from a selling visit to Africa and MR. M.B. STEAD from Singapore where he was responsible for the organisation of an exhibition of the company's products. During his return MR. STEAD made a business tour of countries in the Far and Middle East. Increasing business in the African countries is fore-seen and we have received a large order for EVO STIK 528 from the Republic of Sudan.

VISITORS TO THE COMPANY

Twenty members of the North Staffs. and District Institute of Bankers visited us on 18th February.

We were visited by M. PREVOT from our Associates Societe Chimique Emfi in France, also by MR. HARVEY LISS of Evode Inc., U.S.A. Also in April, MR. ART GEE of our Associates Drecona Industries Limited in Canada paid us a visit.

During the evening of 25th March we had a visit by over thirty engineers from the Stoke-on-Trent Association of Engineers.

We have also been visited by MR. ERICSSON from Ulfcor in Sweden. This is a large roofing company already using a lot of FLASHBAND and now interested in EVOSEAL 80.

OVERSEAS VISITS AND OTHER EVENTS

The Staffordshire Fire Liaison Panel (Chairman MR. H.J. CHARD) have organised a seminar on highly flammable liquids and liquid petroleum gas at Tillington Hall on 11th May.

The Chairman, DR. H. SIMON, MR. A.H. SIMON, MR. V. VOHRALIK and MR. H.J. CHARD were in attendance at the FEICA Conference In London. FEICA is the Federation of European Adhesive Manufacturers.

DR. B.S. JACKSON and MR. N.C. MACDONALD visited Societe Chimique Emfi during week beginning 22nd March and also visited the Akzo Chemical Company in Mannheim and BASF in Ludwigshafen.

MR. M. WHEAT attendee a FEICA meeting in Brussels during March and also visited a further adhesives conference in Vienna during February.

TRAINING BOARD LEVY

Because of the high standards that we set for our own in-house training programmes we have again been exempted from levy by our Supervisory Training Board.

NEW APPOINTMENT

Since the last issue of the Group News Circular, MR. R. SHEARING has joined Evode Limited as Production Director and we would like to take this opportunity of welcoming him aboard.

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Watched by DR. H. SIMON, Group Chairman, MR. V. VOHRALIK and MR. P.G. BAXTER receive a hand out from MR. HUGH FRASER, M.P. for Stafford and Stone, who visited the

Company on Friday, 7th May, 1976. Mr. Fraser was most impressed by what he saw during his visit.



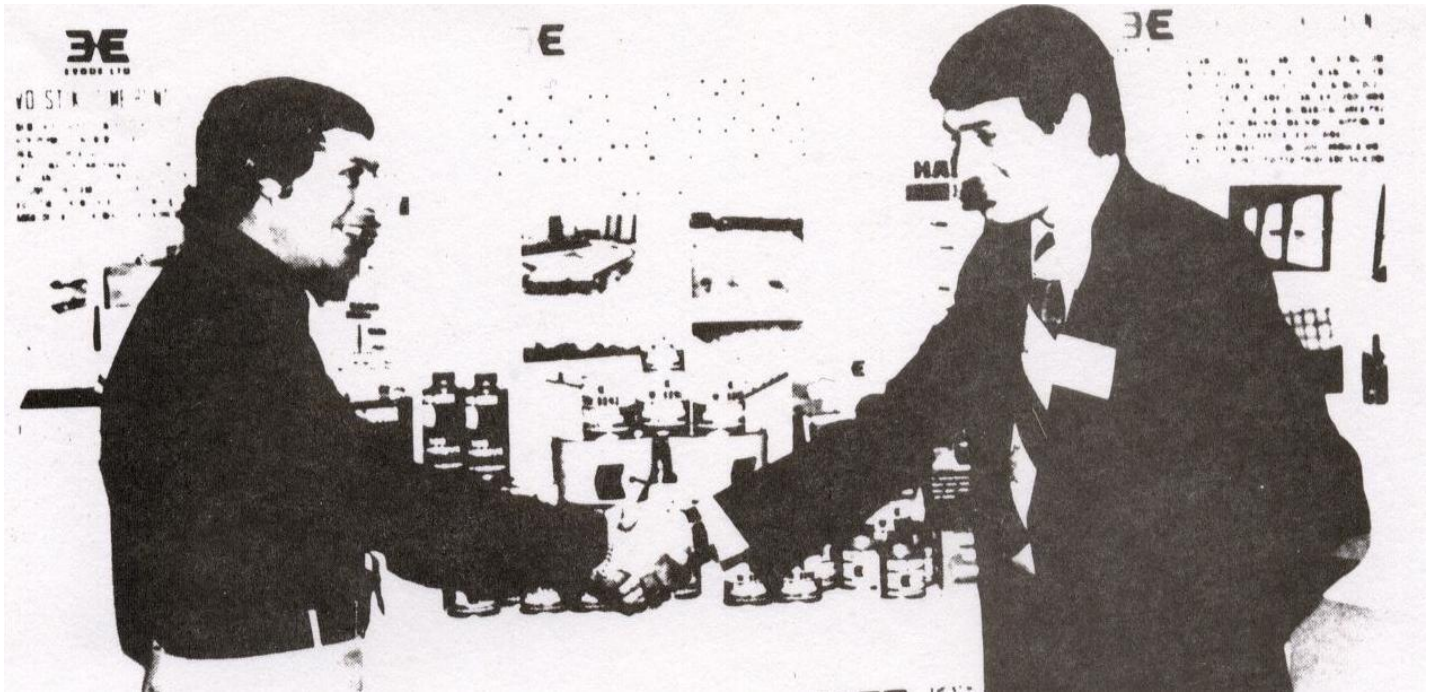
This photograph was taken during the FEICA meeting in London, mentioned in our last issue. FEICA is the European Federation of Adhesive Manufacturers and the meeting was the occasion of the A.G.M., which was the first ever held in the U.K. The photograph shows our Chairman in conversation with LORD GEORGE BROWN, the other gentleman in the photograph is HERR WERNER VESTFAHL who is the President of FEICA, with him is FRAU VESTFAHL, and with back to the camera LADY SOFIE BROWN.

OTHER STAFFORD SITE NEWS

Members and wives of the Works Fire Brigade attended a dinner on the 3rd May at the invitation of the Chairman and Board of the Stafford Group. The evening was enjoyed by all, although there is a rumour that the hotel ran short of beer.

The Sports & Social Club is now open on Sunday from 12.15 - 2.0 p.m., and there is a beer garden with swings for children to play on.

This year's inter-departmental knock-outs were very well supported with over 300



We recently took part in a trade fair in the Far East and the photograph shows MR. M.B. STEAD greeting the organiser of the fair.

people taking part in the different competitions.

OTHER INTERNATIONAL NEWS

Vik Supplies have taken part in the International Exhibition of shoe machinery and components at Pirmasens, West Germany, which was attended by a considerable number of people from the Company. In fact the Chairman has commented that if they had all been on the Vik Stand at the same time there would have been no room for any visitors.

MR. K.H. FAREY visited Singapore and Malaysia and news of his visit was featured in the house magazine produced by the hotel at which he was staying.

NEW APPOINTMENT

MR. G.B. PEASE has returned to Canada for a short time to assist in technical matters prior to the appointment of a replacement for Mr. Clive Beard who has left the company.

ROBERT WHITEHOUSE of the Group Research Department has been successful in the examination of the thesis that he

presented for the degree of Doctor of Philosophy to be awarded by the CNAA.

NORMAN EVENS joined Evode (Export) Limited in May as London Sales Engineer and he will negotiate the sale and specification of our products through London based specifiers and international contractors.

OVERSEAS VISITS AND VISITORS

MR. H.J. CHARD and MR. W.J. LANGFORD visited Germany in May to study the technical requirements of the German market.

MR. DAVID DUNLOP has made a sales visit to Canada and the U.S.A., MR. M.B. STEAD will be in Holland in June, and in the same month MR. S.B. KNOWLDEN is visiting Nigeria and Ghana.

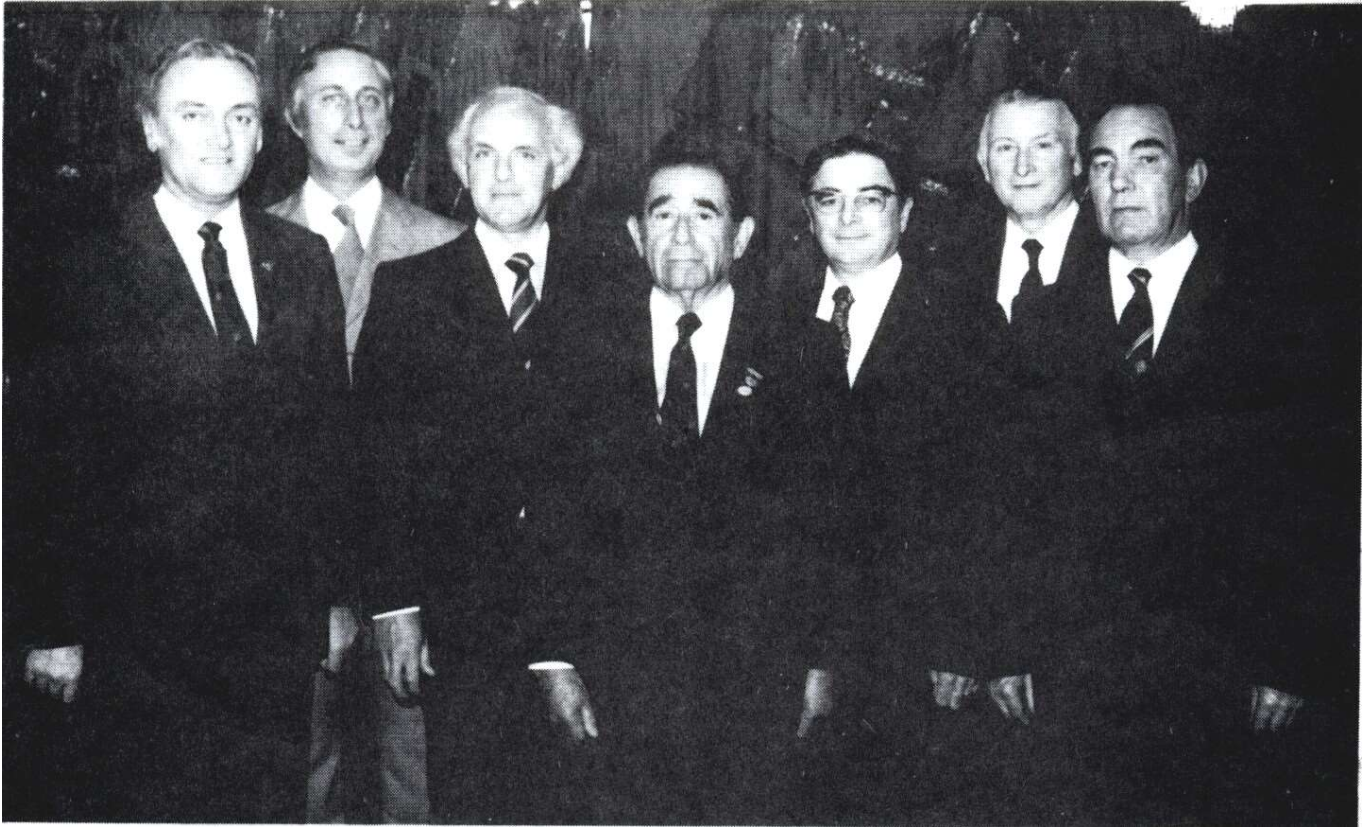
We have had several visits from our French Associate, Emfi, including MR. JM BANZET, Production Manager, who stayed for a week to study our production methods, and MR. A. MENDLER, General Manager, who brought with him two visitors from Henry et Cie, one of our customers in France who has a very large

business associated with the building industry.

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ISSUE 79 - JULY AUGUST, 1976

EVODE '25 CLUB' CELEBRATES TWELFTH ANNUAL DINNER



New members and officers of the Evode '25 Club'

On the photograph are, from left to right, MR. D.S. FERGUSON (Secretary), MR. K.H. FAREY, MR. L.W. POWELL, DR. H. SIMON (President), MR. D.P. WILLIAMS, MR. H.H. TAYLOR (Chairman) and MR. G. SHERRIFF. All new members joined the Company in 1950/1951 and their combined length of service totals 100 years.

ITEMS FROM THE SALES FRONT



MR. TOM McGLADE, Scottish Regional Manager of the Building & Consumer Product Division sent us the above photograph taken at a DIY Exhibition in Newcastle, which was very well attended and created a lot of interest in our products. The exhibition was organised by Graham Gratrix, who are big customers of ours and part of the Tilling Group, and featured in the photograph are, from left to right, ALLAN SCOTT, TOM McGLADE and CAMPBELL SWALES.

SAFETY NOTE

To encourage the wearing of safety shoes an incentive draw will be held in July, August and September with a prize of £20 each month. All employees who regularly wear safety shoes will be invited to submit their names for inclusion in the draw and this notification will allow employees to order shoes before the draw ends.

PERSONNEL NEWS

Congratulations to MR. A. MOSS who recently obtained his Master of Science Degree at the University of Aston, the Degree was awarded on the basis of work on the subject of Operational Research.

MR. B.C. BROOKS joined Evode (Export) Ltd., in July to be London Sales Engineer.

In June, MISS DEBBIE HAZELHURST joined the Sales Office of Evode (Export) Ltd.

MR. S.G. WILKES has moved from the General Projects Laboratory into the Packaging and Specifications Department.

Vik Supplies Limited have received their largest ever export order from Europe for a quantity totalling 61,000 square metres of toe puff material.

We have supplied 20 tons of an adhesive to Emfi for sale in France.

We have received an order for 10,000 ft of a new type of butyl rubber sealing strip.

Allweather Evode Paints Ltd. report continued sales of PITAKOTE HI BUILD, notable orders in the last month totalling over £7,000, and there were some very nice orders for their standard products, including more than £3,500 worth of paint for British Rail.

On behalf of Evode (Export) Ltd., MR. S.B. KNOWLDEN recently spent 4 weeks on a sales visit to Nigeria, bringing back the bacon in the form of immediate business in excess of £150,000 as well as orders for the future. The range of products will now include EVO-STIK COLOURSEAL, EVO-STIK HARD AND FAST, and FLASHBAND PATCH PACK. In addition to existing business new customers were also established and it is anticipated that a roof waterproofing service may also be started using THE EVODE SYSTEM TYPE 100.

Congratulations also to MR. W.F. KEATING and MR. T. ROUGHTON, both successful in obtaining their Bachelor of Science Degrees in Applied Chemistry.

MR. G.B. PEASE has returned from our Associates Drecona of Canada after providing technical cover pending the appointment of a new chief chemist.

With effect from 1st September 1976, PHIL RICHARDS, currently Sales Manager of the Building and Consumer Products Division will be appointed General Sales Manager Evode Ltd., with responsibility for the selling activity of both Building and Consumer Products and Industrial Divisions.

VISITS TO AND FROM THE COMPANY

MR. A.J. MORETON of Evode (Export) Limited carried out two weeks of market research work in Germany and the Benelux during June as a preliminary to expanding sales of Evode products in these markets.

MR. V. VOHRALIK, MR. N.C. MACDONALD and MR. B.P. FLETCHER have recently spent a few days in West Germany visiting some of the more important chemical manufacturing industries.

We were visited by Messrs. DURST and DRAPER on behalf of Prolux Paints and Elvolac PTY in South Africa.

We were visited by the new Sales Director of Adinco our Licensee in Iran. Also visiting Evode (Export) were MR. CHARLES PARKER of our Agents in Sierra Leone, MR. BERNARD GOGO of our Agents in Ghana and MR. BODAMESI and MR. CLAYTON both from Nigeria.

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NOVEMBER/DECEMBER, 1976



Pictured above is MR. C.W. (CHAS) HILL with DR. SIMON at the presentation ceremony held to mark Chas' retirement from Evode Limited after 27 years of service. Chas received a cheque from all colleagues on the Stafford site, and a wrist watch from his Departmental colleagues in the Accounts Office. Dr. Simon referred to Chas' membership of the 25—year Club, and expressed the hope that Chas will be able to continue to attend the Club's functions in the future.

WHERE DOES IT ALL COME FROM ?

The observant amongst you may have noticed that we have missed an issue of the Group News Circular because a couple of months ago there was not really enough information on items to produce a worthwhile publication. You may ask, therefore, where do all the items arise from that your editor uses in producing this News Circular. Well, first of all, because of general interest in the Group News Circular, many of you submit individual items that could be of interest to all and these are used, but the main supply of information comes from a group of "voluntary" reporters scattered strategically through the organisation, who provide news to the editor on a monthly basis on items of interest that have come to their attention. These reporters were "appointed" many years ago and it is to their everlasting credit that they have continued to be interested in the Group News Circular and have kept up a constant flow of items. Because of this interest and effort, the editor decided quite a long-time ago to offer a prize of one bottle of champagne to the first reporter who, from that date, submitted 30 contributions which in the editor's opinion were usable. It is good news to report that not one but two reporters have in fact simultaneously reached the 30 usable items level, one being MR. G.B. PEASE, Manager of the Consumer Products Laboratory and the other being MR. S.B. KNOWLDEN, a Director of Evode (Export) Limited, and if they have read this item they can ask me for their prize. There are no immediate plans to repeat this competition but let us take this opportunity to offer our thanks to all reporters who contribute to the Group News Circular and look forward to their continued efforts in the future.

EVODE SUCCESS AT STAFFORD PAGEANT

On the day of Stafford Pageant the Evode football team entered a team for the Mayor's Messenger Trophy, which they then proceeded to win. The Evode Football Club

team is now composed entirely of employees of the Company.

FACE LIFT FOR SALES AND MARKETING DEPARTMENT

This department has recently moved into "new offices" upstairs in the old office block, part of which has been refurbished using a new system which will be sold by British Plaster Board Industries. This is of interest to us because EVO—STIK 6603 plays a fundamental part in this new panel building system.

Other items that arise from the Sales and Marketing Department are as follows.

We are told that the Institution of Professional Salesmen has now been developed and evolved into an Institute of Sales Management and MR. C.E. HARVEY is in fact a founder fellow of this new institute and MR. J. WELSH of the Industrial Sales Division has been accepted as a member.

MR. J. COOPER has moved from the Industrial Sales Division to become Product Manager responsible for a section of the consumer range of products.

SCIENCE IN ACTION

We set high standards for the performance of our products and our laboratory has to be the leader in many areas of science in order to keep us ahead of the competition. The fact that we are often asked to contribute at meetings where scientists gather shows that what we do is held in respect by the scientific community at large. Recently DR. R.S. WHITEHOUSE presented a paper entitled "Heterogeneity of Adhesive Films" at an international symposium on wetting, spreading and adhesion. DR. R. BATES and DR. P.J.C. COUNSELL presented a paper on tack of rubber at a seminar organised by the Malaysian Rubber Producers Research Association and DR. COUNSELL and DR. WHITEHOUSE have recently had a paper

published in the journal "Polymer", again on the subject of the composition of adhesive films.

Slightly more down to earth, the new air—field sealant developed by the laboratory is to be tested for the Department of the Environment at R.A.F. Cottishall. This will be a co—operative effort with Evode providing the brains and E.W.S. providing the muscle by members of the Mastics Contracts Department.

NEWS AROUND THE WORLD

Our companies have featured quite largely in the international scene lately. Our Chairman, DR. H. SIMON, visited our company Drecona Industries in Canada in October and returned clutching a certificate to prove that he had travelled at Mach II, being a passenger during the return flight on Concorde. On the same flight, DR. SIMON met SIR ARNOLD WEINSTOCK who we believe has a small business interest in Stafford.

Evode (Export) Limited have maintained their sales effort by overseas journeys. MR. M.B. STEAD, Export Manager, has visited Holland, Belgium and the Middle East. MR. G.B. BARRETT, Commercial Manager, has visited Denmark. MR. D. DUNLOP, Managing Director and MR. A.J. MORETON, Marketing Manager, visited Germany and the U.S.A., and MR. W.J. LANGFORD, Technical Manager, has visited the West Indies and Germany.

MR. M. WHEAT, Technical Service Manager of Evode Limited has been to Italy to represent the Company at an international adhesives association conference.

Apart from the obvious fact that we have to get out and sell if we want to improve our exports, the world is showing that it still considers Evode Stafford to be a worthwhile place to visit because there has been a real flurry of visitors from foreign parts. We had a special one-day visit of all our Japanese

distributors for FLASHBAND and CERAMIC TILE ADHESIVES. MR. EKECHI visited us from our agents based on Nigeria. MR. HARVEY LISS of Evode Inc., U.S.A., was here for a week in October. MR. G. ZUCCHINI and DR. CALDARI of our old friends and colleagues Ditta Fratelli Zucchini in Italy were here in November and MR. HENRY COOPER of the U.S.A., and our associate in the Evacor venture, was also here during that month.

We had a visit from MR. GEORGES MAURER from Doualy in the Camarouis to discuss FLASHBAND MR. DURRELL of International Chemicals, Lusaka, Zambia, MR. ETMINAN of our Associate Adinco of Iran and MR. S. KOHAN of our Associates in the Argentine, Chemotechnica Sintyal

What else ? Ah yes, MR. A.J. MORETON will be presenting the new Patch Pack for FLASHBAND to a group of American business men at the Birmingham Chamber of Commerce in January and Evode Limited Building and Consumer Products Division will take part in the International Spring Fair Exhibition 1977 during February at the National Exhibition Centre, Birmingham.

PAINTING BY NUMBERS

The numbers associated with Allweather sales continue to increase and more recent individual orders of interest are for THIXOCHLOR chlorinated rubber paint to the N.C.B., an order worth more than £6,000. An order from Saudi Arabia for PITAKOTE HI-BUILD, again worth more than £6,000, and another order from the N.C.B. for PITAGUARD worth over £5,000.

PITAKOTE HI-BUILD is one of the latest additions to the Allweather range and is an extremely effective solvent free epoxy resin based paint which gives thick anti-corrosive protection in one or two coats only. Allweather ran a competition recently amongst their sales force offering a week-end in Paris in return for the best sales of PHB,

and this was won in October by MR. B.J. WHEATLEY for his record sales of the product.

A luncheon for members of the A.E.P. 25 year Club was held on 15.10.76. Present were

MR. B.G. PUPLETT
MR. T.G. SINNOTT
MR. A. HUGHES
MRS. E.A. WELLS
MR. J. CARDY

and new members :-

MR. C. GOLDING
MR. D. GIRARD
MR. R.F.S. KEMP

RECENT NEW APPOINTMENTS

MR. K. LEWIS has joined us as Production Manager for Evode Limited.

MRS. G.M. DAVIES and MR. J. TURNER have been appointed Technicians in the Analytica Laboratory, and MR. G. RICHARDSON has been appointed Technical Officer in the Technical Services Laboratory.

At the A.G.M. of the Mid and South Staffordshire Fire Prevention Association MR. C. STANLEY our Fire and Safety Officer was elected Chairman of the Association for the year.

EXAMINATION SUCCESSES

Training is one way towards better security of the future both for the individual and the Company, and we congratulate all those who appear in the following lists of examination successes and intermediary stage successes. The serious attitude which both Company and individuals have towards training is, we think, shown by the wide range of departments involved.

EXAMINATION SUCCESSES

<u>Name</u>	<u>Department</u>	<u>External Examination</u>
A. MOSS	M.I.C.S.	M.Sc. (Operational Research) Ph.D.
R.S. WHITEHOUSE	Group Research	Ph.D
W.F. KEATING	Adh. Dev. Lab.	B.Sc.
T. ROUGHTON	Adh. Dev. Lab.	B.Sc.
G.E. RICHARDSON	Tech. Services	HNC (Chemistry)
D. LEES	Cost Office	I.C.M.A.
D. MARSDEN	Purchasing	HNC (Business Studies)
J. TURNER	Analytical Lab.	Adv. Chem. Tech. Cert. Part II
G.M. DAVIES	Analytical Lab.	Adv. Chem. Tech. Cert. Part II
A. HODGKINSON	Group Research	Adv. Chem. Tech. Cert. Part III
P.A. TILL	Works Control Lab	Chem. Tech. Cert. Part I
C. TINDALL	Special Projects Lab.	O.N.C.S. II
C. GODRIDGE	Cost Office	O.N.C.B.S. II
P. WAITES	Special Projects Lab.	O.N.C.S. II
S. HELPS	Specifications	N.E.B.S.S.
D. BOSTON	Engineers	N.E.B.S.S.
J.F. ROETON	Work Study	N.E.B.S.S.
G. LAKE	Engineers	(DHT2) Mech. Engrg. Tech. Course
M. CROWLEY	Works Control Lab.	Chem. Tech. Cert. Part I (T3) S.T.3
J. ALLEN	Sales Admin.	S.T.3
J. GRIGGS	Purchasing	S.T.4
J. HOWELL	Sales Admin.	S.T.4

INTERMEDIATE STAGE SUCCESSES

<u>Name</u>	<u>Department</u>	<u>External Examination</u>
S. BOTT	Gen. Projects Lab.	Advanced Chem. Tech. (T4)
S. HOCART	Analytical Lab.	B.Sc. (Hons) - 1st Year
P. ADDISON	Special Projects Lab.	B.Sc. (Hons) - 1st Year
P.J. HORAN	Gen. Projects Lab.	Advanced Chem. Tech (T4)
A. ECCLESTONE	Vik Lab.	B.Sc. - 1st Year
M. PENTON	Special Projects Lab.	HNC (Chemistry) - 1st Year
R.F. JACKSON	P.D.D.	Dipl. Mangt. Studies - 2nd Year
A.C. TALBOT	P.D.D.	Dipl. Mangt. Studies - 2nd Year
P.V. JONES	Evacor Resins	Dipl. Mangt. Studies - 2nd Year
D.J. BEBBINGTON	Gen. Projects Lab.	G.R.I.C. Part II
D. FAIRHOLM	Adh/Mastics Control Lab	I.W.M. 1st Year
D.J. WARD	Tech. Services	G.R.I.C. Part 1
S. O'LEARY	Purchasing	Inst. Purch. Supply - 1st Year
P. CONSTANTINE	Adh. Dev. Lab.	Chem. Tech. Cert. Part 1 (T2)
H. POOLE	Cost Office	ONCBS - 1st Year
D. MARKES	Vik Lab.	Chem. Tech. Cert Part 1 (T2)
T. LAKE	Adh. Dev. Lab.	O.N.C.S. - 1st Year
A. EDGE	Personnel	C.L.T.I.
R. RILEY	Batch Log Office	C.L.T.I.
L. BANK	Sales Office	C.L.T.I.

S A. MEIR
G. HISLOP

Accounts
Credit Control

C.L.T.2
C.L.T.2