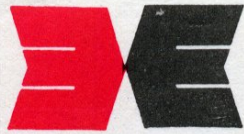


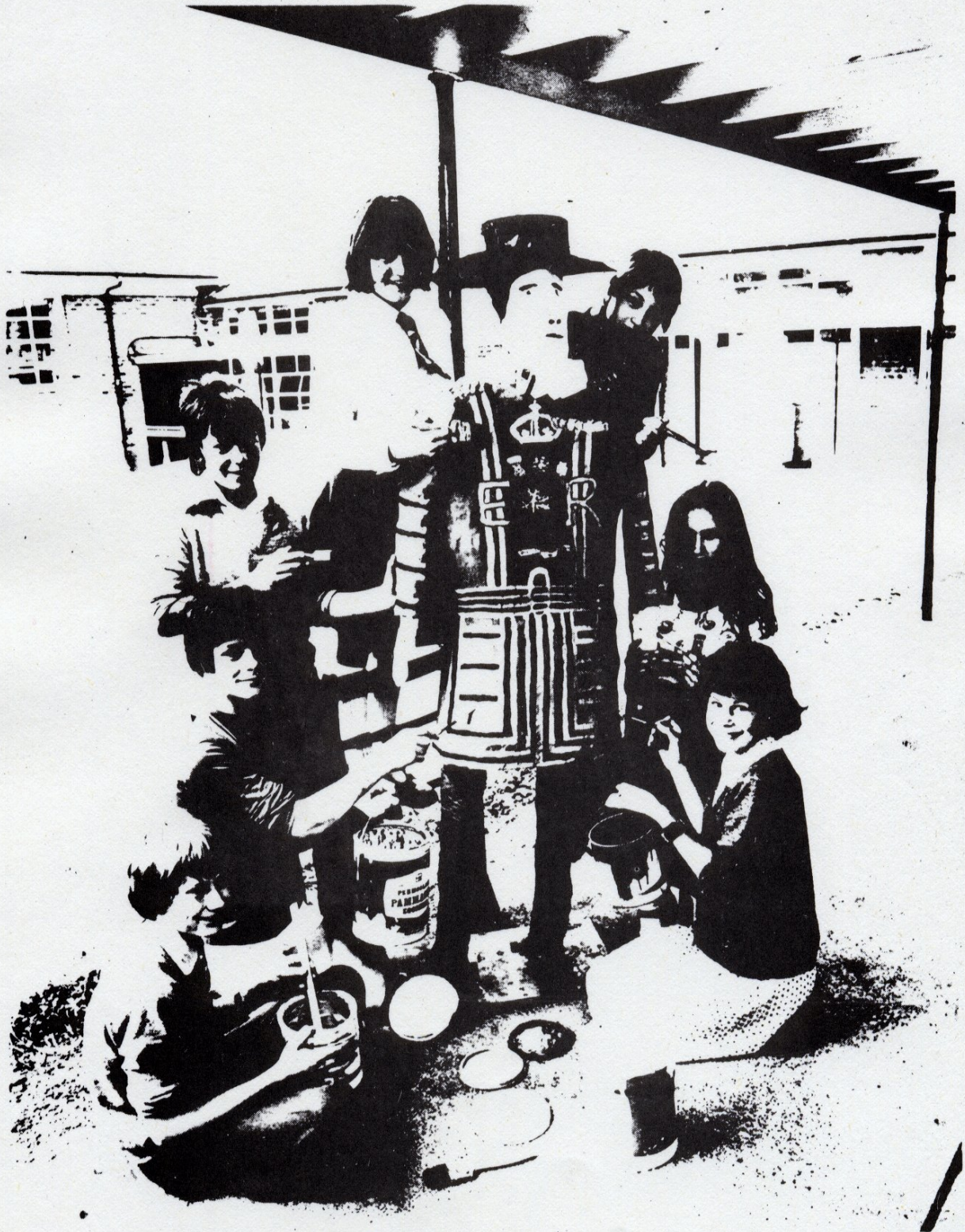
② Mr. B. Liss



THE
EVODE GROUP

NEWS CIRCULAR

ISSUE NO. 85 - SEPTEMBER/OCTOBER, 1977



The above photograph was published in the Birmingham Evening Mail for July 13th and we thought we would get a copy for reproduction in the News Circular. It shows a 6 ft tall Beefeater made by wrapping a chicken wire frame in ROK-RAP and is the work of art pupils at Boldmere Middle School.

CARRY ON PAINTING

Wherever you paint you prime first and Allweather Evode Paints have a well proven range of primers including the unique EVOPRIME ONE which is substantially free of toxic pigments and does not have the expense and problems associated with them. Recent satisfying orders repeated are - one worth £10 000 per annum just for EVOPRIME ONE alone. On a Polish PVC plant an order for PITAKOTE HI-BUILD and EVO-ZIN primer worth £20 000. Ashopton Viaduct is being painted with PHB and looks like using more than £20 000 worth of the product. Another export order for a project in Vietnam is taking £6 000 worth of the primer EVO-ZIN.

EVODE (EXPORT) LIMITED

Having mentioned a couple of export successes by A.E.P. it is natural to carry on with some news from our export company. We have recently appointed a Distributor for FLASHBAND in Norway and have already had orders for more than £16 000 worth of the product. Selling products like this abroad needs a lot of back-up activity both in the way of selling tours and exhibitions. For example, we are engaged this year in an exhibition in Dubai, a special presentation of the company's products to architects, engineers and agents in London at the Ivanhoe hotel and also an exhibition at the British Export Marketing Centre in Tokyo which will be in co-operation with our Distributors the East Asiatic Trading Company.

MR. PAUL RUBIN visited Germany in August to support the marketing of FLASHBAND and EVOSEAL 80 in that country.

RECENT PERSONAL EVENTS FOR COMPANY PERSONNEL

MR. D. OWEN has joined Allweather Evode Paints at Gillingham as Cost Accountant.

MRS. B. SHAW has joined Evode (Export) Ltd., as Secretary to the Directors.

There have been a number of professional successes as well. MR. STAN WERREN of A.E.P. has passed Part I of the Diploma in Management Studies and MR. R. MACPHERSON, Sales Director of A.E.P., has become a member of the Institute of Marketing.

For other examination successes see the next page.

Finally, a much pleasanter subject than talk of examinations. We are very happy to report the marriage of MISS JO CATTERMOLLE in September. Jo (now Mrs. Miller) has been at Evode since 1955, being responsible for establishing our analytical services. Also, we are likewise happy to report the marriage of MR. DAVID WARD of the Customer Service Department to MISS MARGARET SHELLEY of the Analytical Laboratory.

VISITS TO AND FROM THE COUNTRY

Vik Supplies at Enderby were visited by MR. JOHN DAVIS of Bixby, a U.S. company with whom we have trade associations, and MR. JOHN RIDER of Colin D. Bailey our South African Associates. MR. and MRS. COLIN BAILEY of the same company also visited Stafford in September. Stafford was also visited by engineers MR. R.E. GARZA and MR. J.M. OCADIZ of Protexa S.A., Mexico with whom we have a joint venture in that country.

MR. N.C. MacDONALD and DR. M.J. WELCH visited Akzo Chemical Co., in Manheim, Germany.

DR. B.S. JACKSON was a lecturer at an International Symposium on roof waterproofing held in Washington D.C., U.S.A. in late September. He also spent some time visiting American chemical companies and spent a few days working with our associate company Evode Inc., in New Jersey.

MR. G.B. PEASE gave a talk on DIY adhesives in Bristol at the September meeting of the Bristol Branch of the Oil and Colour Chemists Association.

TAIL ENDER FROM VIK

Vik have now installed at Enderby a granulating machine which is fully employed in extending their interest in plastics products by granulating PVC, polystyrene and other plastics. This is the first project for MR. G.F. MATTHEWS following his move to Enderby where he and his family are now settled in at the near-by village of Cosby.

TRAINING - EXAMINATION SUCCESSES

We are pleased to announce that the under-mentioned personnel have successfully passed their appropriate examinations, taken during the 1976/1977 College/Polytechnic course session.

NAME	DEPARTMENT	COURSE
ADDISON P.	S.P. LABORATORY	B.Sc. HONS. (APPLIED CHEM) 2ND YEAR.
BARLOW D.	G.P. LABORATORY	HNC (CHEM) - 1ST YEAR
BEBBINGTON J.D.	G.P. LABORATORY	GRAD. R.I.C. (PART II) (FINAL YEAR)
BOTT S.	G.P. LABORATORY	CHEM. TECH. (T5)
BOULTON J.C.	BUDGET ACCOUNTS	I.C.M.A. FINALS
FAIRHOLM D.W.	CONTRL LABORATORY	I.W.M. FINAL
HANLON K.	PROCESS ENGINEERING	H.N.C. (CHEM) FINAL
HELPS S.	PRODUCTION SERVICES	I.W.M. FIRST YEAR
HOCART S.	ANALYTICAL LABORATORY	B.Sc. HONS. (APPLIED CHEM) 2ND YEAR
HORAN P.J.	G.P. LABORATORY	CHEM. TECH. (T5)
JACKSON R.F.	PRODUCTION SERVICES	D.M.S. FINAL YEAR
JONES P.V.	EVACOR	D.M.S. FINAL YEAR
MARSDEN D.	PURCHASING	INST. OF PURCH. SUPPLY DIPLOMA
O'LEARY S.	PURCHASING	INST. OF PURCH. SUPPLY DIPLOMA
PENTON M.E.	S.P. LABORATORY	H.N.C. (CHEM) FINAL
ROGERS S.	E.W.S. LIMITED	I.C.M.A. FOUNDATION 'A' and 'B'
TALBOT A.C.	PRODUCTION SERVICES	D.M.S. FINAL YEAR
TILL P.A.	CONTROL LABORATORY	CHEM. TECH. (T4)
TURNER J.	ANALYTICAL LABORATORY	CHEM. TECH. (T6)
WAITES P.	S.P. LABORATORY	H.N.C. (CHEM) FIRST YEAR
WARD D.J.	TECH. SERVICES	GRAD. R.I.C. (PART II) FIRST YEAR
ALLEN J	SALES ADMIN. (AUDIO)	SHORTHAND/TYPING (ST4)
BATES S.	WORK STUDY	TYPEWRITING I
BEGLEY L.P.	COST OFFICE	ONCBS I
BELLERBY B.J.	COST OFFICE	ONCBS I
CARTER P.	PRODUCTION CONTROL	ONCBS I
CONSTANTINE P.	S.P. LABORATORY (TFD TO COATINGS)	CHEM. TECH. (T2)
CROWLEY M.	CONTROL LABORATORY	CHEM. TECH. (T2)
DODD M.	ENGINEERING (APPRENTICE)	EITB INTEG. COURSE
GANNON D.	E.W.S. LIMITED	ONCBS I
GILBERT K.	CONTROL LABORATORY	ONCS I
CRAY J.	ACCOUNTS	SHORTHAND/TYPING FIRST YEAR
GRIGGS J.	PURCHASING	SHORTHAND/TYPING (ST4)
HAROLD A.M.	ACCOUNTS	SHORTHAND/TYPING FIRST YEAR

NAME	DEPARTMENT	COURSE
HAZELHURST D.	EXPORT	C.L.T. - FIRST YEAR
HOLMES B.	CONTROL LABORATORY	CHEM. TECH. (T2)
HOPE F.	CARPENTERS	NEBSS
LAKE T.	G.P. LABORATORY	ONCS II
MARKES D.	CONTROL LABORATORY (EX VIK)	CHEM. TECH. 'T3'
OWEN J.	E.W.S. LIMITED	SHORTHAND/TYPING (ST3)
RILEY R.	BATCH LOG OFFICE	C.L.T.I
SMITH A.J.	E.W.S. LIMITED	ONCBS I